



B2Gnow Overview

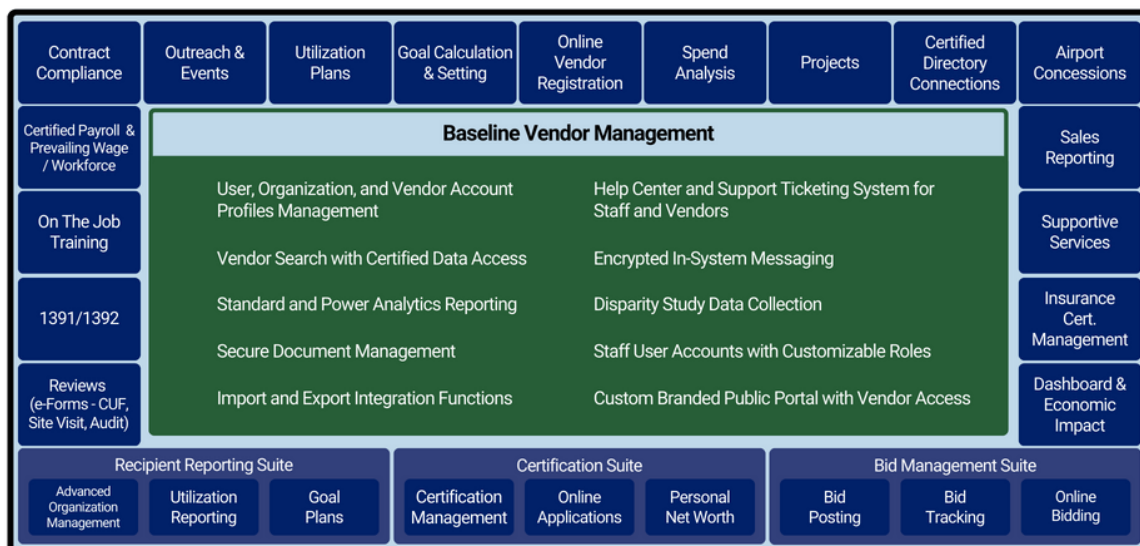
Revolutionizing Vendor Management and Labor Compliance

B2Gnow is the most comprehensive and widely implemented Vendor Management and Labor Compliance solution. Our modular platform provides a powerful end-to-end solution that addresses every aspect of the vendor management and labor compliance spectrums. Our customers say using B2Gnow saves their organizations 60%-80% of time spent on administrative and clerical activities, while enhancing their impact and reach.

CORE SYSTEM DELIVERABLES:

- Modern, cloud-based SaaS architecture
- Access to the largest database of certified vendors
- Over 250 certified directories. Over 58% of those directories include real-time data
- Continuously refining system processes based on industry best practices
- Data sharing across modules, reports and system functions
- Rapid and robust report creation
- Valuable industry insight from our experienced staff
- Qualified support team serving you and your vendors/suppliers
- In-system communication capabilities between agencies and vendors
- Data exchange with financial and contract management systems

B2Gnow has leveraged 25 years of experience and customer feedback to enhance and fine-tune our solutions to handle the needs of any organization, regardless of size or complexity or industry, and to provide a positive user experience.



\$4+ Trillion in
Monitored Contracts

2M+
Vendors

250+ Certification
Directories

IMPLEMENTATION AND MAINTENANCE

We have a robust implementation and customer engagement plan to ensure on-time, on-budget solutions that meet and exceed customer requirements. This includes account management, periodic reviews, technical support, data support, configuration updates, user training, community engagement at industry events, monthly news updates, best practices recommendations, and much more. Our world-class support and training assist both multi-department and small organizations in managing their programs. As a web-based, hosted solution, there are no costly technical aspects to worry about– we’ve got you covered.



CERTIFICATION MANAGEMENT

Provides an efficient method for agencies to monitor certifications throughout the certification lifecycle. With guided steps and checklists, standardized workflows, automated notifications, templated letters and certificates, and at-a-glance dashboards, it's easier than ever to maintain up-to-date certification status. Supports multiple certification types. The online searchable directory expands opportunities for certified firms.



CONTRACT COMPLIANCE

Reduces administrative data collection efforts through automated tracking and verification of contract payments down to 10 subcontractor tiers. Agencies can track all contracts, subcontracts, prime and sub payments, and contract details. Flexible settings support all types of programs and contracting styles, generates alerts, engages contractors in the reporting process, captures commercially useful function (CUF) reviews, and generates real-time reporting and business intelligence. Fully complies with U.S. DOT 49 CFR Part 26.



CONCESSION COMPLIANCE

Airports can track and manage all types of concession agreements. Pulls all vendor agreements together into one unified solution, tracks vendor certification status, communicates with vendors within the solution, and easily reports on all revenues and expenditures. Supports multiple locations and multiple owners and/or partners. Complies with U.S. DOT 49 CFR Part 23, and all data can easily be pulled into the federal ACDBE Uniform Report.



GOAL SETTING

Rely on industry-standard methodology for setting legally defensible project-specific goals that are based on statistical (disparity study, census, bid list) data and past achievements. Develop a consistent goal-setting strategy that can be used year over year.



BID POSTING

Allows organizations to attract, source, and hire certified small and disadvantaged business vendors for their projects. Includes capabilities that target and communicate with vendors to meet project requirements in a user-friendly environment that speeds the sourcing process. Leveraging B2Gnow's vendor database automates vendor matching and dashboards to quickly view activities and progress.



BID COMPLIANCE

Makes the solicitation, gathering, submitting, reviewing, and awarding bids simple and easy. Agencies can post and publicize solicitations to open the opportunity to more certified vendors (as well as non-certified vendors). Vendors can easily submit bids using simple form fills and online document uploads. Automates certification status and work code validation, collects required documentation upfront, and streamlines the review. Good faith effort and waiver requests are captured where applicable.



BID TRACKING

Allows a user to evaluate the information received on a bidder's utilization plan or commitment plan, including real-time vendor certification status, sub award information, staff plan review comments and determinations.



OUTREACH & EVENT MANAGEMENT

A simplified way to promote to, and engage with, the business community. Optimizes vendor communication processes, conduct surveys, and promotes vendor engagement within certification, procurement, and diversity management programs. Send direct emails to a customized list of vendors and track open rates. Manages events, attendee registration, RSVP, and attendance tracking.



ONLINE VENDOR APPLICATION

Speeds the application and review process while gaining visibility into the applicant's progress. Supports multiple application types for different programs. Features automated workflows, notifications, e-signature capabilities, and at-a-glance dashboards to make it easier for vendors to apply online, and for agencies to review and make application decisions while maintaining an audit trail.



PERSONAL NET WORTH

Digitizes the PNW form submission process, making it quick and easy for vendors to fill out and submit their certification applications. Data is collected electronically, and calculations are performed automatically, making it a smooth and painless process that saves vendors and certifying organizations time. This is an add-on module for organizations requiring PNW statements as part of their online application.



TIER 1 SPEND ANALYSIS

Facilitates the reporting of Disadvantaged, Small, Veteran owned businesses (DSVBE), and other certification types, utilization on all Tier 1 expenditures such as credit cards, purchase orders, and discretionary spend. Quickly generates diversity spend reports on all non-contract expenditures such as credit cards and purchase orders. Provides visibility into non-contract expenditures and facilitates accurate reporting between agencies and oversight authorities.



TIER 2 SPEND REPORTING

Designed for organizations that wish to capture lower-tier spend with certified firms in a straightforward fashion. Simpler than full contract compliance, the module facilitates the capturing of awards and payments to certified vendors by contracts or by vendor agreement.



INSURANCE

Removes the barriers and simplifies the process of managing multiple vendors, each with its own industry insurance requirements and certifications. Converts paper to digital documents, houses those documents in one cloud-based unified solution, and follows best practices to provide step-by-step checklists to ensure a complete record.



WORKFORCE UTILIZATION

Track summary workforce utilization information weekly, monthly, or quarterly. Offers options regarding level of detail, such as trades and categories versus employee-specific. Contractors enter information directly into the system. Data is accessible through the same contract record in the Contract Management system. Track workforce/EEO data by classifications, hours, and run EEO reports by contract record in scenarios where prevailing wage validation is not required.



ECOMPLY LABOR COMPLIANCE

Enables primes and subcontractors to electronically submit certified payroll data for validation against prevailing or living wage rates and other labor validations for the contract. Contractors can upload certified payroll data from their accounting system, utilize a standard spreadsheet template, or enter directly into a web form. Track workforce utilization, generate internal and public reports, and ensure compliance with federal Davis-Bacon, state, and local wage rates and rules. Tracking of EEO, residency, and apprentice requirements are also included.



CERTIFIED PAYROLL

Eliminates paper-based documents and provides one interface to track and report on participation and payments to laborers. The module is a tool for contractors to collect, monitor, and report on the hours and wages paid to laborers on those projects, satisfying compliance with the Davis-Bacon Act and other fair wage regulations.



ONLINE VENDOR REGISTRATION

Facilitates any process requiring vendors to provide information to you. It integrates with the B2Gnow core software to provide an easy and efficient way to facilitate online vendor registration. This module can be used for bidder registration, prequalification, EEO plans, and affirmative action plans. It can be made available on the public portal for reference by other agencies or sourcing entities.